

CLIENT PROFILE

A worldwide Fortune 500 logistics company providing a wide range of shipping and logistics services to businesses and consumer customers. They have over 1,000 facilities in 220 locations around the world.

BUSINESS CHALLENGE

The company was relocating a West Coast office facility with over 100 employees to the East Coast and did not want to lose the talent of the employees who would not be able to relocate.

OUR SOLUTION

Stay In The Game was able to extend employment offers to many of the company's employees who focused on contracts Stay In The Game was fulfilling for the logistics client. Our leadership worked closely with the client to identify additional projects that could be outsourced to Stay In The Game.

“Not only was Stay In The Game able to secure new business, but we were also able to take a situation that could have resulted in lost employment for many and turn it into a positive transition to new employment. Everyone wins in partnerships like this one.”

***Mona Andrews
CEO, Stay In The Game***



CLIENT RESULTS

- Client had long-time employees working on their project and was able to retain valuable intellectual capital.
- Client received high-quality output.
- Employees ramped up quickly.
- The employees were already familiar with the business, expectations, and measures of success.
- With this model, the client was also able to maintain a relationship with their former employees and had access to an experienced talent pool for future hiring needs.

EMPLOYEE RESULTS

- Stayed employed.
- Maintained a relationship with their former employer.
- Kept resume and skills up to date.
- Working with Stay In The Game provided ongoing skills training and an uninterrupted career journey.
- Felt loyalty and appreciation to their former employer for helping them transition to Stay In The Game.