

CLIENT PROFILE

A privately held telecom company offering international unified communications, contact center solutions, and voice/data technologies.

BUSINESS CHALLENGE

Due to high growth, the client needed help with order to cash. SITG took responsibility for 2000 small to medium sized business clients.

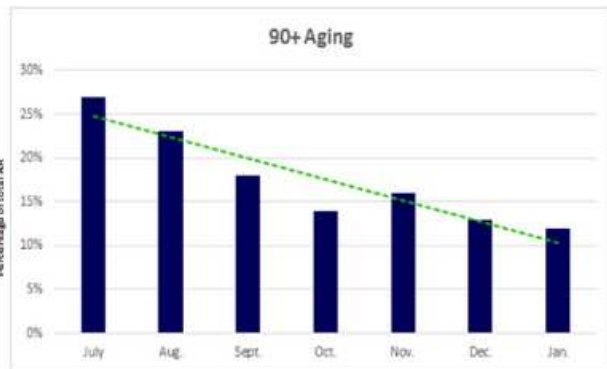
6 MONTH RESULTS SNAPSHOT

\$1,623,294.00

Total Collections for January

161%

Increase in total cash collections since July



A/R OUTSOURCING RESULTS

- Since implementation, SITG has:
- Reduced 90+ aging by more than 55% within 6 months.
- Reduced 90+ aging by more than 77% within one year.
- Increased total cash flow by 161%.

In addition to the consistent increase in cash collected, the SITG team is proficient in:

- Overbilling disputes.
- Incorrect billing disputes.
- Contract disputes.
- Allocation of misapplied payments.
- Approval and processing of credits.
- Refunds.

Additional Benefits:

- Mastered client's 4 internal sophisticated software systems.
- Integrated with sales implementation and billing departments.
- Happy customers - no complaints since inception.